



LightEdge Partner Program

Learn how to become one of LightEdge's valued strategic technology partners.

Referral Partner Program

- Open to all LightEdge products.
- Dedicated sales, marketing and support resources.
- Opportunities can be worked directly by LightEdge sales staff or jointly between the partner and LightEdge sales staff.
- Compensation flexibility by choosing a one-time payment or monthly recurring model.
- Easy deal registration and tracking by emailing referral@lightedge.com

Reseller Partner Program

- Partner maintains the relationship with the customer.
- Reseller discounts up to 15 percent based on monthly spend.
- Opportunity to increase revenue and margins for partners.
- Lead generation opportunities from LightEdge.
- Dedicated sales and marketing resources.
- Co-sponsored events and lead generation.

About LightEdge

With over 20 years in business, LightEdge offers a full stack of best-in-class IT services to provide flexibility, security, and control for any stage of a customers' technology roadmap. Our solutions include premier colocation across seven purpose-built data centers, industry-leading private Infrastructure as a Service (IaaS) and cloud platforms, and the top global security and compliance measures.

Why We Are Different

Our fully owned and operated facilities, integrated disaster recovery solutions, and premium cloud choices make up a true Hybrid Solution Center model. LightEdge's strong financial backing of the Anschutz Group empowers us to invest heavily in our markets and compliance standards. LightEdge annually undergoes third-party audits for ISO 20000-1, ISO 27001, HIPAA, PCI DSS 3.2, and SSAE 18 SOC 1 Type II, SOC 2 Type II and SOC 3. With our recent acquisition of OnRamp, LightEdge's highly-interconnected data center facilities now span Des Moines, IA, Kansas City, MO, Omaha, NE, Austin, TX and Raleigh, NC.

SOC 1, 2 & 3 • PCI DSS • HIPAA • ISO 20000-1 • ISO 27001

Tier III Data Centers in Des Moines, IA, Kansas City, MO, Austin, TX,
Omaha, NE and Raleigh, NC