

# Fleetworthy Solutions

www.fleetworthy.com



## Business Overview

Fleetworthy Solutions believes the minimum requirement is only the beginning. And that core belief drives everything they do, including their quest to change the way the trucking industry thinks about compliance.

For more than thirty years, Fleetworthy has helped for-hire carriers and private fleets exceed state and federal transportation regulations. Their ability to drive unprecedented results helped them achieve a 98% client retention rate.

Fleetworthy's intelligent compliance solutions provides the fleets they serve with innovative technology and exceptional customer service to streamline regulatory compliance, reduce risk, and improve profitability.



## IT Challenge

Fleetworthy's outdated AS/400 server running onsite in Madison, WI was progressively showing its age. "After 13 good years, our iSeries 9406 Model 800 developed a bad habit of crashing on Monday," said Tom Bowe, VP of Products and Technology at Fleetworthy Solutions.

## Solutions Implemented:

LightEdge Power Cloud

## Headquarters:

Madison, WI

"LightEdge was able to assist us in not only migrating our on-premise AS/400 to their hosted data center, but also helped to move our custom application to a newer series of IBM Power Cloud hardware. They were able to migrate all of our existing data with no business impacting outages for our company's resources that were dependent on these applications."

– Brad Studnicka,  
IT Systems Administrator

LIGHTEDGE



Fleetworthy's prospering business needed a reliable computing solution that could keep up with them. They knew their IBM RPG business application needed more memory and horsepower than what they were experiencing at the time. On top of that, the V6R1 Operating System was no longer being supported.

This is when they stood back and evaluated their options.

## Options Considered



Fleetworthy vetted multiple vendors. They received quotes and started to compare the costs and the benefits of each solution. "We decided LightEdge was the best choice for Fleetworthy – actually, it wasn't even close," said Bowe.

## Solutions



"The LightEdge sales team was excellent and cared more about getting it right than getting a deal. LightEdge helped us plan for migrating the in-house system using our LTO2 magnetic backup tapes. The implementation team was very organized and every step in the process seemed to be pre-scripted and was flawlessly executed," said Bowe.

The timing of the project was very tight starting over a holiday weekend with the business needing the system to be up-and-running by Wednesday morning. "IT was excited, and I had to stop myself from smiling because things can fall apart in seconds when you disturb legacy IT systems – but nothing went wrong!" said Bowe.

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LightEdge was able to exceed their expectations, and just like Fleetworthy, went beyond the standard. Today, Fleetworthy is running their app in LightEdge's Power Cloud at LightEdge's ISO 27001, ISO 20000-1, SOC 1 Type 2, SOC 2 Type 2, SOC 3, HIPAA/HITRUST, and PCI DSS compliant data center facility.

From start to finish all aspects of Fleetworthy's migration was handled with ease by LightEdge. "From network configuration, to configuring local printer resources, every aspect of our migration was handled and has been able to provide us a system that has been running without any issues to this date. Fleetworthy would have no problems recommending LightEdge as a capable resource for any similar migrations," said Brad Studnicka, IT Systems Administrator at Fleetworthy Solutions. "We couldn't be happier and now I sleep a lot better on Sunday nights!" said Bowe.

Fleetworthy uses IBM Power P10 hardware with the latest V7R2 OS that provides them with two times the CPW and four times the RAM. They are also receiving automated online backups instead of the daily tape cartridge swaps.

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- Tom Bowe, VP of Product and Technology

### Service Overview:

- Started AS/400 Migration to LightEdge Power Cloud on December 21st
- Completed the project on December 27th
- LightEdge's Power Cloud has impacted Fleetworthy in the following ways:
  - Faster speed
  - More reliability
  - High level of security
  - Nightly, weekly, and monthly early and full backups
  - Saves them 30 minutes everyday

### About LightEdge

With over 20 years in business, LightEdge offers a full stack of best-in-class IT services to provide flexibility, security, and control for any stage of a customers' technology roadmap. Our solutions include premier colocation across seven purpose-built data centers, industry-leading private Infrastructure as a Service (IaaS) and cloud platforms, and the top global security and compliance measures.