

Solutions Case Study

JOSTENS

JOSTENS.COM

INDUSTRY

Memorabilia Manufacturing

SOLUTIONS IMPLEMENTED

LightEdge Power Cloud



BUSINESS CHALLENGE

With recent changes in company ownership, Jostens was looking for a solution to help extract their data from Newell Brands' data center facility. Jostens has been a household name for many years, and the company needed a provider that could keep up with their historic success.

They were looking for a company that was well-known and trusted by others. That is when they found LightEdge. Platinum Equity had recommended LightEdge as a dependable provider and our Power Cloud offering as a reliable solution for guaranteed success.

"We have a great relationship with LightEdge, and they have a broad service offering that provided us with the flexibility we needed."

**— Scott Henkel,
Chief Information
Officer,
Jostens**



OPTIONS CONSIDERED

Jostens vetted multiple vendors. They were looking to move quickly and find a solution within 9 months. Because of Platinum Equity's recommendation and LightEdge's extensive experience with IBM i Series, LightEdge was the best fit for Jostens.

SOLUTIONS

"We have a great relationship with LightEdge, and they have a broad service offering that provided us with the flexibility we needed," said Scott Henkel, Chief Information Officer. Jostens was looking to outsource the management of their IBM i Series System, and LightEdge's IBM Power engineers were able to seamlessly take over.

"You could tell that LightEdge's team knew the system and the technology well," said Henkel.

Today, Jostens is running in LightEdge Power Cloud at LightEdge's ISO 27001, ISO 20000-1, SOC 1 Type 2, SOC 2 Type 2, SOC 3, HIPAA/HITRUST, and PCI-compliant data center facility.

Since migrating to LightEdge's Power Cloud, Jostens has accomplished exactly what they'd set out to do. By outsourcing this element of their IT infrastructure, they removed a huge chunk from their plate. "We have complete confidence in the LightEdge team," said Henkel.

SERVICE OVERVIEW

- ▲ Was looking to move quickly
- ▲ Started AS/400 Migration to LightEdge Power Cloud
- ▲ Jostens selected LightEdge's Power Cloud for the following reasons:
 - ▲ Broad service offerings
 - ▲ Good relationship with the company
 - ▲ Flexibility
 - ▲ Bandwidth
 - ▲ Expertise

Jostens Overview

The year was 1897. It was then that a jewelry repairman by the name of Otto Jostens started helping high school students preserve the memory of their most important moments. Thus began the inception of cultural icon, Jostens.

Since then, generation after generation has celebrated life's milestone moments with Jostens. From a preschooler's graduation cap, to a high school student's class ring and yearbook, to a pro athlete's championship ring, the stories behind these major occasions have come to define us all.

To learn more, visit www.jostens.com.

LightEdge Overview

LightEdge offers a full stack of best-in-class IT services to provide flexibility, security, and control for any stage of a customers' technology roadmap. Our solutions include premier colocation across seven purpose-built data centers spanning Des Moines, Kansas City, Austin, Omaha and Raleigh, industry-leading private Infrastructure as a Service (IaaS) and cloud platforms, and the top global security and compliance measures.

Our owned and operated facilities, integrated disaster recovery solutions, and premium cloud choices make up a true Hybrid Cloud Solution Center model.