

# Plumb Supply Company

www.plumbsupply.com



## Industry

Wholesale

## Founded

1946

## Website

www.plumbsupply.com

## Headquarters

Des Moines, IA

## LightEdge Differentiators

- A trusted advisor and technology partner, building tailored roadmaps for specific business objectives
- Ability to reimagine and deliver a modern, next-generation network to support future growth
- Eliminate downtime for improved productivity and reliability
- Dedicated team of IBM experts for IBM i modernization

"We have been with LightEdge for several years now. They provide a standard of service that is unmatched, and quite frankly, something we hold others to. From getting troubleshooting assistance from a support engineer, to engaging our sales rep for the latest quote, to requesting a hands-on technician at our remote site—we know that each person will do their best to provide the prompt, courteous, and excellent service we've come to know and love."

**Jason Robinson**  
**IT Administrator**  
**Plumb Supply Company**

## Service Overview

- Worked together to find the best, most cost effective solution for their growth, uptime, and RTO requirements
- Established 24/7 availability to remove the stress of downtime
- Strengthened their disaster recovery through restoration of their IBM i and an emphasis on their critical ERP software
- Implemented LightEdge Power Cloud for increased stability, flexibility, and scalability of their IBM i environment

LIGHTEDGE



## Business Challenge



Plumb Supply traditionally does a hardware refresh every three years. This latest round completely changed their backend process for capturing and verifying backups of their IBM i and ERP software. It became clear it was time to move away from their antiquated environment in order to continue evolving and growing their business.

In a world where 24/7 availability is expected, Plumb Supply needed a proven disaster recovery solution to ensure they were delivering the highest level of service possible to their customers and hitting all Recovery Time Objectives. It was also critical for them to find an IBM certified expert to modernize their IBM i environment and take some of that time and stress away from their internal team.

## Solution



Plumb Supply needed a seamless method for spinning up a second IBM i in case a disaster would ever be declared. After assessing their current and future needs, they were down to two potential providers—LightEdge and another.

**“Cost and maintenance were both deciding factors in determining which route to go. LightEdge’s dedicated Power Team and their Power Cloud solution were the clear choice.”**

**-Jason Robinson, IT Administrator at Plumb Supply**

After partnering with LightEdge, Plumb Supply was able to verify the proof of concept, test their backups, update critical documentation, and verify RTO goals. They gained added peace of mind after fully integrating their IBM i backup solution at their secondary site with LightEdge, as well.



## Plumb Supply Overview

Founded in 1946, Plumb Supply Company is a family-owned, Midwest-based, Plumbing, HVAC, and PVF distributor serving the needs of professional plumbing and heating contractors.

With 34 locations across Iowa, Missouri, and Kansas, a large knowledgeable staff, and even larger fleet of trucks, they strive to deliver quality, innovation, and value to customers of every size, whenever they need it with a promise of 24/7/365 availability.



### LightEdge Overview

LightEdge offers a full stack of best-in-class IT services to provide flexibility, security, and control for any stage of a customer’s technology roadmap. Our solutions include premier colocation across seven purpose-built data centers spanning Des Moines, Kansas City, Austin, Omaha and Raleigh, industry-leading private Infrastructure as a Service (IaaS) and cloud platforms, and the top global security and compliance measures.

