

## Solutions Case Study

PLBG • HTG • PVF  
Plumb Supply  
www.plumbsupply.com

# PLUMB SUPPLY COMPANY

PLUMBSUPPLY.COM

### INDUSTRY

Wholesale

### SOLUTIONS IMPLEMENTED

LightEdge Power Cloud



## BUSINESS CHALLENGE

Plumb Supply traditionally does a hardware refresh every three years. This latest round completely changed their backend process for capturing and verifying backups of their IBM i and ERP software. It became clear it was time to move away from their antiquated environment in order to continue evolving and growing their business.

In a world where 24/7 availability is expected, Plumb Supply needed a proven disaster recovery solution to ensure they were delivering the highest level of service possible to their customers and hitting all Recovery Time Objectives. It was also critical for them to find an IBM certified expert to modernize their IBM i environment and take some of that time and stress away from their internal team.

**“We have been with LightEdge for several years now. They provide a standard of service that is unmatched, and quite frankly, something we hold others to. From getting troubleshooting assistance from a support engineer, to engaging our sales rep for the latest quote, to requesting a hands-on technician at our remote site—we know that each person will do their best to provide the prompt, courteous, and excellent service we’ve come to know and love.”**

**— Jason Robinson,  
IT Administrator,  
Plumb Supply Company**



## SOLUTION

Plumb Supply needed a seamless method for spinning up a second IBM i in case a disaster would ever be declared. After assessing their current and future needs, they were down to two potential providers—LightEdge and another.

After partnering with LightEdge, Plumb Supply was able to verify the proof of concept, test their backups, update critical documentation, and verify RTO goals. They gained added peace of mind after fully integrating their IBM i backup solution at their secondary site with LightEdge, as well.

### SERVICE OVERVIEW

- ▲ Worked together to find the best, most cost effective solution for their growth, uptime, and RTO requirements
- ▲ Established 24/7 availability to remove the stress of downtime
- ▲ Strengthened their disaster recovery through restoration of their IBM i and an emphasis on their critical ERP software
- ▲ Implemented LightEdge Power Cloud for increased stability, flexibility, and scalability of their IBM i environment

### LIGHTEDGE FAST FACTS

- ▲ At 31.3 percent, Iowa has the largest share of wind-generated electricity than any other state.
- ▲ LightEdge has a fiber backbone connecting all of our data center facilities.

### WE CAN HELP YOU, TOO, IF...

- ▲ You require the scalability and stability of a UCS platform
- ▲ You want the security of an active/responsive Disaster Recovery environment

### Plumb Supply Overview

Founded in 1946, Plumb Supply Company is a family-owned, Midwest-based, Plumbing, HVAC, and PVF distributor serving the needs of professional plumbing and heating contractors.

With 34 locations across Iowa, Missouri, and Kansas, a large knowledgeable staff, and even larger fleet of trucks, they strive to deliver quality, innovation, and value to customers of every size, whenever they need it with a promise of 24/7/365 availability.

To learn more, visit [www.plumbsupply.com](http://www.plumbsupply.com).

### LightEdge Overview

LightEdge offers a full stack of best-in-class IT services to provide flexibility, security, and control for any stage of a customers' technology roadmap. Our solutions include premier colocation across seven purpose-built data centers spanning Des Moines, Kansas City, Austin, Omaha and Raleigh, industry-leading private Infrastructure as a Service (IaaS) and cloud platforms, and the top global security and compliance measures.

Our owned and operated facilities, integrated disaster recovery solutions, and premium cloud choices make up a true Hybrid Cloud Solution Center model.