

OpEx solutions let you prioritize your clients by offering a controllable and predictive model without the upfront costs of a CapEx strategy. This allows you to redirect capital towards your business objectives, freeing you from the time, resources, and responsibilities associated with capital expenditures.

| CAPEX V | OPEX |
|--------------------------------|---------------------------------|
| Significant Upfront Cost | Minimal Upfront Cost |
| Non-Predicatble or | Not Responsible for |
| Unexpected Expenses | Data Center Maintenance |
| Wasted Capacity/Resources | Fit to What You Need and |
| | Availability for Scaling |
| Obtaining Real Estate, | LightEdge Owns and Operates |
| Equipment Procurement, | All Data Center Locations with |
| Design, Security, Compliance | an Infrastructure Heavy |
| Requirements | Strategy and Experts on Site |
| Recruitment, Training, and | Dedicated Team Serving as an |
| Retaining Staff | Extension of Staff |
| Stuck in Long-Term Financing | Flexible Contract with the Most |
| with Depreciating Capital | Up-to-Date Infrastructure |
| rco Contains Hidden Occurances | TCO is Completely Transparent |



IIII